

# Acquisition Criteria



Abbell Associates is accepting packages on core, urban and secondary market retail, office, and hospitality properties that meet the following criteria.

## TYPE OF PROPERTY

### Retail

Enclosed and open-air retail projects

### Office

Urban or dense suburban, preferred as part of retail package

### Vacant Land

Vacant land to be developed for retail, office or hospitality

## TENANCY

### Retail

Anchored centers preferred

### Office

85% Absorption rate within office market area

### Hospitality

Urban or dense suburban, preferred as part of retail package

## SIZE OF PROPERTY

### Retail

25,000+ SF of multi-tenant retail

### Office

100,000+ RSF

### Vacant Land

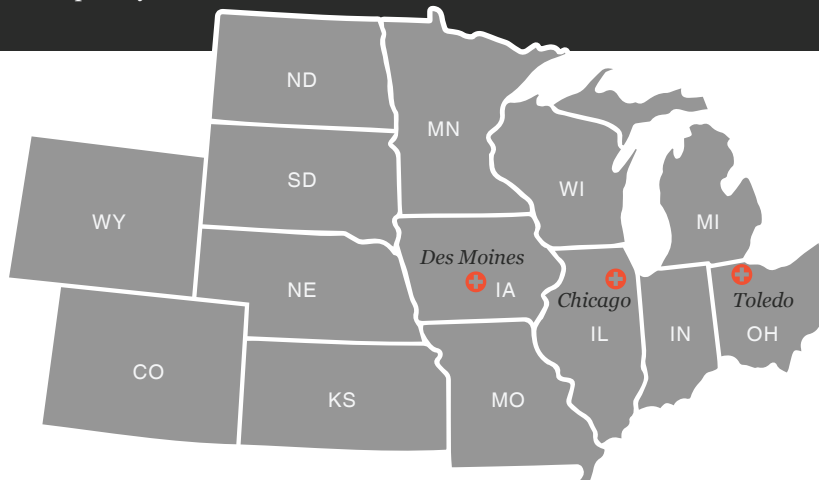
Retail 10+ acres, Office to support 3+ stories of 100,000 RSF

## TRADE AREA

- Minimum population of 50,000 within a 2 mile radius
- Major intersection

## PRICE RANGE

- No upper limit
- Opportunity, core plus, value add



## GEOGRAPHIC AREA

We have three regional offices, in Chicago, IL; Des Moines, IA; and Toledo, OH. Our major focus is in these states plus Wyoming, Colorado, Minnesota, Wisconsin, Michigan, Indiana, Iowa, Missouri, North Dakota, South Dakota, Nebraska and Kansas.



## Submit To

THOMAS M. WALSH Partner / SVP Leasing  
 direct (312) 528-7940 / cell (847) 421-4882  
 email tom@abbell.com



## ABELL ASSOCIATES

30 N. LaSalle Street  
 Suite 2120  
 Chicago, IL 60602

main (312) 341-9000  
 fax (312) 341-9012  
 www.abbell.com